

Road trips are a vital and growing segment of the U.S. travel economy, generating \$67 billion in spending—up 28% since 2019. They remain resilient, continuing to grow even when economic conditions are uncertain. Road trippers skew younger, more affluent, more male and more educated than the average U.S. traveler. These travelers are highly engaged, using a wide range of media to plan and participating in more experiences than other leisure travelers.

Analysis by



Research by



The Value of Road Trips

Road trips are a cornerstone of the U.S. travel economy, fueling communities all across the country.

THE BOTTOM LINE

\$67B

direct spending

175M

annual trips

136M

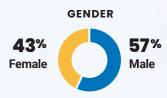
adults

40M

children





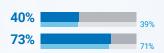


Compared to all U.S. travelers: Female 48% / Male 52%

Road Trippers All U.S. travelers

FAMILIES

Traveling with children
Traveling with a partner



ETHNICITY

White 79%

African American 15%

Hispanic 13%

Other 9%

INCOME

\$150K+ 12% 100-150K 22% 188 350-100K 36% 350 388 388

EDUCATION

Have a college degree

63%



The Value of Road Trips

continued



HOW THEY TRAVEL

80%

own car camper/RV

20%

rental car

10% amper/R

7%

motorcycle



NEW VISITORS

17%

of road trippers are first-time visitors

(vs 11% of all leisure travelers)



TRIP LENGTH

Average = **3.7 nights**

28% = **5+ nights**

45%

of spending comes from longer trips 67%

of travelers visiting 3+ states take 5+ night trips



Road Trip Traveler Behavior

ROAD TRIPPERS DO MORE

They engage in more activities and experiences than the average leisure traveler:

- **32**% Sightseeing (vs 20%)
- **31%** Shopping (vs 27%)
- 28% Cultural/art attractions (vs 18%)
- **27**% Historic sites (vs 13%)
- 20% Museums (vs 12%)

- 17% State/national parks (vs 8%)
- 16% Culinary experiences (vs 12%)
- **15%** Film tourism (*vs* 9%)
- **17%** Agritourism (vs 9%)

PLANNING SOURCES

- 21% Hotel/resort info
- 18% Online travel agencies
- 16% Friends & family
- 16% Social media
- 15% Destination websites
- 15% Travel agents

REGIONAL INSIGHTS

- Top drive markets: East Central, New England, Mountain, Pacific
- Growth regions (2019–2024): East South Central (+63%), South Atlantic, Pacific

The Importance of Touring Routes

There are hundreds of themed and designated touring routes across the U.S. These include iconic touring routes like Route 66, the Pacific Coast Highway (PCH) and Blue Ridge Parkway, plus 184 designated Scenic Byways.

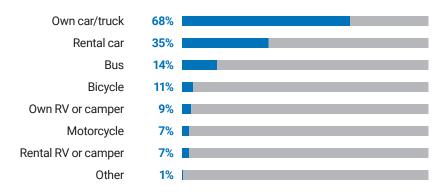


56% of all U.S. travelers have experienced a touring route in the last five years.

(at least one night on a designated touring route or scenic byway)

TOURING ROUTES TRANSPORTATION

U.S. travelers follow touring routes using a diverse range of transportation.



GREAT EXPERIENCES

Touring routes thrive when they have a diverse range of great experiences, including local food, history, short walks and local music, arts and culture.

- 40% Local restaurants, cafes and dining
- 40% Outdoor scenery
- 36% Historic sites and attractions
- 26% Short walks and trails
- 21% Local music and/or music events
- 20% Local arts, culture and crafts
- 17% Antique or secondhand stores
- 17% Vacation rentals

- 16% Local craft breweries, wineries or distilleries
- 15% Major brand hotels
- 15% Campsites
- 14% Distinctive bed and breakfasts
- 12% Other outdoor activities
- 11% Local sporting events
- 10% Health and wellness activities
- 4% Electric vehicle charging stations

Source: July 2025 edition of the American Travelers Sentiment Monthly Research study from Longwoods & Miles Partnership. n = 1000



Electric Vehicles and the Road Ahead

Electric vehicles are becoming a bigger part of road trip travel. 32% of U.S. travelers have taken an overnight trip in an EV.



EV TRAVELERS AT A GLANCE

46% have a HH income of \$100k+ (vs 19% of gas travelers)

73% have a college degree (vs 53% of gas travelers)

72% male 77% ages 18-44

They are more active in cultural, outdoor and sporting activities

EV USAGE

- 32% have taken an overnight EV trip (up from 30% in 2024)
- 26% have taken day trips only
- 39% are likely to use an EV for their next trip
- 49% say their next vehicle will likely be electric

IMPORTANCE OF CHARGING

 56% say a wide range of easy-to-use charging stations is extremely important

WHAT TRAVELERS WANT:

- 37% fast/rapid charging
- 34% inexpensive/free charging
- 27% stations near highways
- 26% stations at convenient stops
- 20% stations at attractions or lodging

BENEFITS OF EV TRAVEL

- 50% environmentally friendly
- 50% cheaper to run
- 32% improved features
- 28% easy to charge
- 23% better performance

BARRIERS TO EV TRAVEL

- 60% limited charging availability
- 53% wait times
- 53% limited range
- 51% charging time
- **42**% upfront cost

82% of travelers have one or more concerns about where and how to charge their EV



1 \$67B

Road trips fuel \$67B in spending and 175M annual trips.

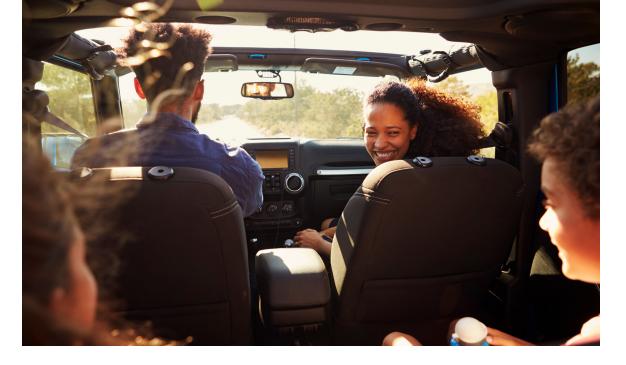
What this means for you: Road trips should be a cornerstone of your visitor economy, not a secondary segment.





Longer trips drive nearly half of all road trip spending.

What this means for you: Collaborating regionally to create multi-state itineraries can encourage extended stays.



Road trippers are younger, more affluent and more engaged.

What this means for you: Highlighting diverse experiences—from cultural to culinary—can capture their wide-ranging interests.





Designated touring routes play a powerful role in shaping how visitors explore the U.S.

What this means for you: Integrating scenic drives and byways into your marketing can attract travelers who value discovery and connection.





EV travel is growing rapidly, but charging access is a barrier.

What this means for you: dvocating for charging infrastructure and promoting availability can help you attract high-value EV travelers.